



## AIPLA

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Trajectory
1. Original Jurisdiction – Apportionment (1884)
Infringer's Profit – Eliminated (1946)     Throw it to the Jury (c. 1982-2009)
"Compensate for the Infringement" - Actual     Damages or Royalty - Apportionment











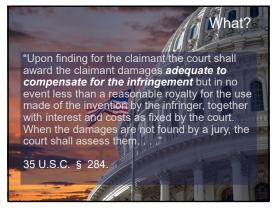
## AIPLA

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What?

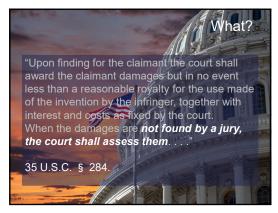
"Upon finding for the claimant the court shall award the claimant damages adequate to compensate for the infringement but in no event less than a reasonable royalty for the use made of the invention by the infringer, together with interest and costs as fixed by the court. When the damages are not found by a jury, the court shall assess them. . . . "

35 U.S.C. § 284.

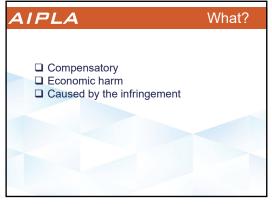


"Upon finding for the claimant the court shall award the claimant damages adequate to compensate for the infringement but in no event less than a reasonable royalty for the use made of the invention by the infringer, together with interest and costs as fixed by the court. When the damages are not found by a jury, the court shall assess them . . . ."

35 U.S.C. § 284.



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"In either event the court may increase the damages up to three times the amount found or assessed. . . ."

35 U.S.C. § 284

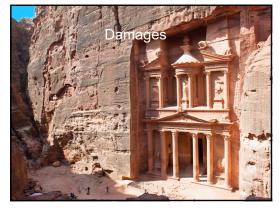
Further case-law requirements to enhance:

Willfulness
Bad Faith
Bad Behavior

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AIPLA 1. Lost Profits

But for the Infringement:

a. Demand for Patented Product

b. No Non-infringing, Acceptable
Substitutes – or Market Share
Approach

c. Capacity to Meet Demand
d. Profit – Incremental

22 23 24

AIPLA 1. Lost Profits

Panduit v. Stahlin Bros., 575 F.2d 1152 (6th Cir. 1978);

State Indus., Inc. v. Mor-Flo Indus., Inc., 883 F.2d 1573, 1577 (Fed. Cir. 1989) (adopting 6th Circuit test).



a. Demand

Competes Directly

Not Significantly Different

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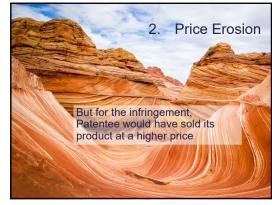




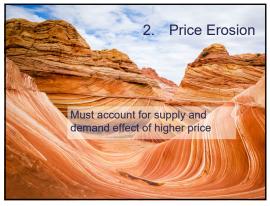
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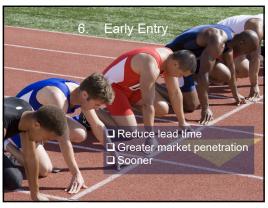






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But for the Infringement

a. Demand for Patented Product

b. No Non-infringing, Acceptable Substitutes

or Market Share

c. Capacity to Meet Demand

d. Profit – Incremental Income

49 50 51







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AIPLA 7. Established Royalty

Established vs. Reasonable

General Motors Corp. v. Devex Corp., 461
U.S. 648 (1983), Dowagiac Mfg. v. Minn.
Moline Plow Co., 235 U.S. 641 (1915)



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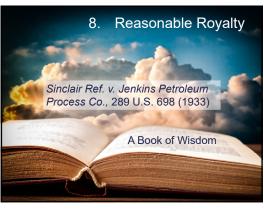






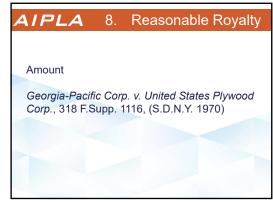
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10. Nature and benefits of the invention

ROYALTIES



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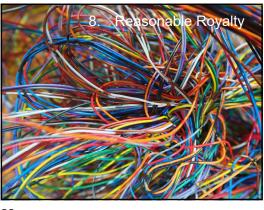






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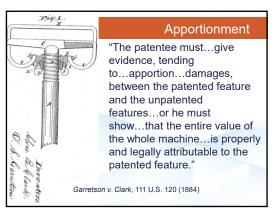
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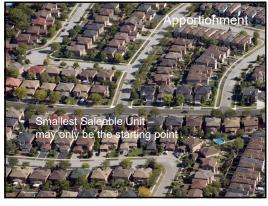


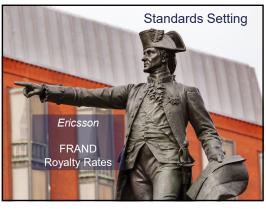


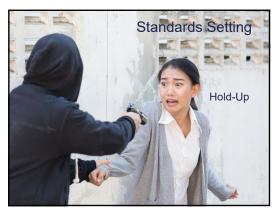




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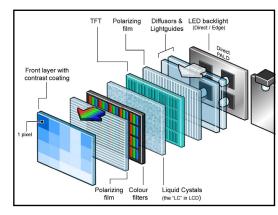




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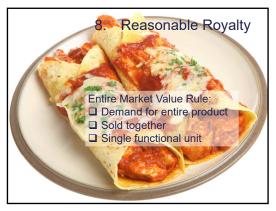






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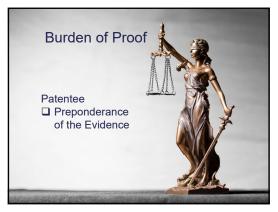


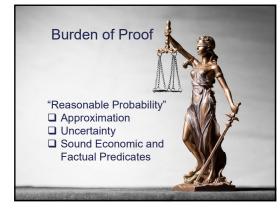




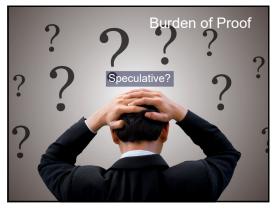
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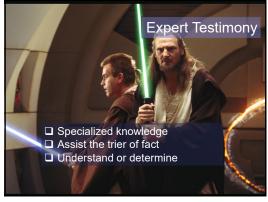
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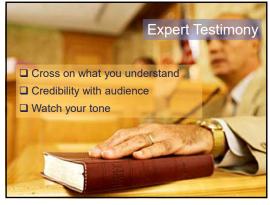
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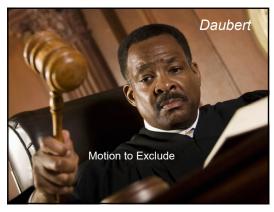




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